

Additional Questions and Answers
March 11, 2015
Maryland Department of Health and Mental Hygiene
Solicitation No. DHMH OPASS 15-14335
Laboratory Services – Clifton T. Perkins Hospital Center

Questions:

- Q1. What is the name of the current contractor/testing lab for this contract?
- A. Quest Diagnostics, Inc.
- Q2. What happens if the patients' insurance only pays for a portion (partial payment) of the prices agreed upon by Clifton T. Perkins Hospital Center and the new contractor/lab? Will the hospital pay the balance?
- A. We are the third party meaning that we (CTPHC) are responsible for paying the balances.
- Q3. Are the patients' insurance companies mostly private or do they include Medicare and Medicaid?
- A. No, the patients do not have private insurance or Medicare/Medicaid.
- Q4. How much money was spent on this contract in 2014 or the last fiscal year?
- A. Between January 1, 2014 and January 1, 2015 the Department spent \$58,559.18 for this contract.
- Q5. Will all specimen collection be done by the hospital staff or will some patients be sent to our patient services centers (PSC) for blood draws and other sample collection?
- A. No. The collections are done by the hospital staff only.
- Q6. How do we represent reflex tests on the bid form?
- A. Only provide prices for tests on the bid form.
- Q7. How do we obtain a copy of the current testing price schedule?
- A. The total dollar amount of the contract was \$345,146.00. The Department can only give the total dollar amount of the contract and cannot reveal the individual prices from the incumbent's Bid Form.
- Q8. Our test codes/numbers differ from those in the bid form. Can we replace the test codes in the bid form with ours?

A. The vendor can only input price rates. No other alterations can be made to the bid forms.

Q9. What is your policy for handling bids shipped before an addendum is published?

A. New bids can be sent up to the date and time the bids are due. The Department requests that you replace the old bid with the new bid in person.