

CONTINUING EDUCATION COMMITTEE REPORT
September 12, 2007

Since the July 11, 2007 Board meeting, the following programs have been received and reviewed by the members of the Continuing Education Committee. The programs listed meet the criteria set forth in COMAR 10.29.05.03 Standards of Continuing Education Pre-approval.

Motion: The Committee requests Board approval/disapproval of the following programs:

<u>Name of Sponsor & Program</u>	<u># of Hours Requested & Approved</u>
New Jersey State Funeral Directors Assn	12.00 Total
732-974-9444	
A Rational Approach to Infectious Diseases	1.0
Personalized Funerals and Burials	1.0
The First Catholic Crematory	1.0
e-Publishing and e-Communication for Funeral Homes	1.0
The Virtual and The Real, Accessories and Essentials	1.0
Who has the Right to Control the Funeral	1.0
Cremation Liability	1.0
Compassion Fatigue	1.0
Embalming Today's Case: Luck, Skill or Jeopardy	1.0
The 90-Minute miracle: Why Arrangements are Harder than They Have To Be	1.0
Funeral Home Personnel Management: Hiring, Firing and Motivation	1.0
Talking with Children about Loss	1.0
September 17-20	
Atlantic City	
International Cemetery and Funeral Association	11.0 Total
Strategic Planning: How to make it work	1.0
Dare to Diversify: Going Beyond Your Core Services and Revenues	1.0
Facilitated Small Group Discussion	1.0
Tour of Forest Lawn – Cathedral City	2.0
Radar on – Antenna Up...Fulfilling Customers' Unexpressed Wishes	1.0
Legal and Regulatory Review: The times, They are Changin'	1.0
Facilitated Group Discussion	1.0
Marketing: The 10,000 Foot View	1.0
Bringing in Outside Talent	1.0
Facilitated Group Discussion	1.0
October 3-6, 2007	
Palm Spring, CA	
National Funeral Directors Association	75.5 - Total
Risk Reduction for Funeral-Cremation Providers	4.0
CFSP: A Must Have for your Professional Career	1.0
Creating Funeral Packages that Work	1.0
Embalming the Organ and Tissue Donor	1.0
No Religion Please	1.0
Is your Firm Doing Business Like it's 1979	1.0
The Secrets of Successful Event Management and Relationship to Funeral Service and Life Center Operation	2.0
CEO's: Are you Up to Par	1.0
Dover Air Force Base: Benefits, Entitlements and Mass Fatalities	2.0
Shifting Perception: How to Create Meaningful Experiences to Remember	2.0
The Inner Secrets of Outrateous Marketing	2.0
What do You do for Your Families After the Funeral	2.0
Why People Prearrange: Timing is Everything	1.0

Around the World in Two Hours: International	2.0
Discussion Forums: Young Professionals and New Licensees	2.0
Ethics in the Pre-Need Profession	2.0
How Ritual Works: the Infrastructure of Meaningful Ceremony	2.0
Managing your Workplace and Environmental Practices in a Contaminated Environment	2.0
Power-full or Power-less: Questioning Skills to Make Revenues Soar	2.0
Discussion Forums: Women in Funeral Service	2.0
Strength in Numbers: Exploring Ideas for Similar Size Firms (Small)	2.0
Strength in Numbers: Exploring Ideas for Similar Size Firms (Medium)	2.0
Strength in Numbers: Exploring Ideas for Similar Size Firms (Large)	2.0
Getting to the Heart of Customer Satisfaction	2.0
What do we do with the Children in the Funeral Events?	2.0
Opening Session: The Dash	1.0
How to Effectively Market your Pet Death Care Business	1.0
Legendary Service at the Ritz-Carlton	1.5
Planning Your Exit Strategies, Your Greatest Leadership Challenges	1.5
Preparing the Decomposed or Charred Case for Burial or Transport	1.5
The Cremation of Sam McGee; A 21 st Century Cremation Consumer Profile	1.5
The Great Exchange! It's a Pursuit of Excellence Ideas Swap	1.5
From Quarterback to Advocate: Healthy Minds	1.5
Latino Families: First Call to Aftercare	1.5
Marketing Your Cemetery	1.5
Mini Strategic Planning for Funeral Homes	1.5
Multi-generational Loyalty through Continuing Care	1.5
Why you Should Celebrate the Extinction of the Selection Room	1.5
Alternative Solutions to Common Embalming Problems	2.0
Bloodborne Pathogen Training	2.0
Cemetery Maintenance Matters and More	2.0
Developing a Highly Productive and Professional Organization	2.0
State Funerals of the 21 st Century	2.0
Closing Sessions: Service that Rocks	1.0
Exhibits	1.0
Oct. 6 – Oct. 10, 2007	
Las Vegas	
The Secrets of Outrageous Marketing	2.0
Nov. 6, 2007	
Web-based	
Regulation Support Services	3.0 Total
First Call to Disposition	
Various times and location	
Montgomery Hospice	3.25 Total
What can I say or Do? Tools to help Grieving Children	
November 5, 2007	
Rockville	
MKJ Marketing	11.0 Total
“PFDI Fall Convention 2007”	
September 23-25, 2007	
Detroit, Michigan	
International Order of the Golden Rule	22.5 Total
Invitational Roundtable II: Unforgettable Weekend in Kentucky	3.0
September 20-21, 2007	

Ryland, KY

Invitational Roundtable III: 5th Annual Pheasant Hunt 3.0
November 16-20
Tulare, SD

Building a Better Funeral Home from the Inside Out: The Interior View 8.25
September 16-18
Charleston, SC

Building a Better Funeral Home from the Inside Out: The Exterior View 8.25
November 4-7, Phoenix, AR

NFDA

FTC Compliance: Handling the General Price List 4.0 **3.0 – approved***
Home Study

Tri-County Funeral Directors Association

2.0 Total
State of Anatomy Board 1.0
History of Preservation 1.0
September 13, 2007
Frederick, Maryland

All Star Professional Training

12.0 Total
817-259-0980
OSHA 4.0 3.0*
Depression 3.0
Mortuary Science 3.0
HIV AIDS 4.0 3.0*
Home Study

Peaceful Alternatives Funeral and Cremations Center, P.A.

2.0 - Total
Creutzfeldt-Jakob Disease
October 3, 2007
Evans Funeral Chapel, Parkville
*Please call prior to attending

Selected Independent Funeral Homes

17.0
847-236-9401
2007 Annual meeting
Early Bird discussion 1.5
General Session 2.0
Volume Breakdown Session 1.5
Managing the Family-Owned Corporation 1.0
Hospice: Turning Adversaries into Allies 1.0
The Power of Approachability 1.0
The State of Funeral Service: Turning Crisis into Crossroads 1.0
Lest They Be Forgotten-Veterans Memorial Program 1.0
Funeral Receptions: Turning Excellent Food into Funeral Profit 1.0
Managing the Ultimate Risk 1.0
DOT Packaging and Segregation of Medical Waste 1.0
Planning for Succession 1.0
Consultant Perspectives: Mapping Critical Issues Facing Funeral Service 2.0
Current Trends in Facility Design 1.0
October 17 – 17, 2007
Chicago

Funeral Review.Com

727-822-4700

Profits by Pleasure	4.0	3.0*
What Matters Most	6.0	3.0*
Learning to be a Leader	3.0	3.0*

Stella Maris

410-252-4500

Medical Ethics	3.0	
Sept. 27, 2007		
Timonium		

Individual request for CEU approval – Francis George**International Critical Incident Stress Foundation**

Behavioral Emergencies: Survival Strategies for Emergency Services	13.0 Total
Individual Crisis Intervention and Peer Support	13.0 Total
Group Crisis Intervention	14.0 Total

*Please note that COMAR 10.29.05.05G states, "Except as allowed by the Board, a licensee may not receive credit exceeding three CEUs of the annual total required:

- (1) For Correspondence work;
- (2) For video, sound-recorded, or television programs; or
- (3) By information transmitted by other similar means as authorized by the Board

Mortuary Management II – Spring semester, 2007**3.0**

Class taught by James T. Schwartz, license number , M01174